



NetApp University

Data Center for FlexPod Training

The Cisco and NetApp® Data Center for FlexPod training provides a path for FlexPod sales and technical professionals to achieve sales accreditation and technical certification for Cisco and NetApp FlexPod solutions. Cisco and NetApp offer three options to achieve FlexPod certification and accreditation credentials:

| Role | Sales | Technical | |
|-------------------|--|---|---|
| Credential | Cisco and NetApp FlexPod Sales Accreditation | Cisco and NetApp FlexPod Design Specialist Certification | Cisco and NetApp FlexPod Implementation and Administration Specialist Certification |
| Topics | <ul style="list-style-type: none"> Customer challenges and business value of FlexPod, the technical features and values of the constituent components, application workloads and use cases. FlexPod management, automation, and orchestration. | <ul style="list-style-type: none"> Tools and standards for assessing computing solution performance characteristics and requirements. Hardware components associated with the FlexPod solution and the process for selecting proper hardware for a given set of requirements. | <ul style="list-style-type: none"> Tools and standards for configuring hardware and software components according to design requirements. Validating the implementation, configuring and troubleshooting storage, networks, and virtual machines. |
| Curricula | <ul style="list-style-type: none"> FlexPod for Account Managers (WBT) Required: NS0-172 FlexPod Sales exam | <ul style="list-style-type: none"> Technical Overview of Base FlexPod Technology with Options Designing the FlexPod Solution Required: NS0-170 FlexPod Design exam | <ul style="list-style-type: none"> Technical Overview of Base FlexPod Technology with Options Implementing and Administering the FlexPod Solution Required: NS0-171 FlexPod Implementation and Administration exam |
| Valid for | 2 years | 2 years | 2 years |

Register for any of these courses by clicking on the links above. You can register for the FlexPod exams on the [Pearson VUE](#) website.

More Information

You can find more information on the Cisco and NetApp FlexPod Design Specialist certification and Cisco and NetApp FlexPod Implementation and Administration Specialist certification on the [NetApp Certification site \(www.netapp.com/certification\)](#). Log in to your [NetApp Service Site account](#) for course catalogs, certification learning paths, and learning opportunities related to NetApp products, solutions, and strategies. For additional information on these and other NetApp University training, go to the [LearningCenter](#).

Frequently Asked Questions

WHAT ARE THE PARTNER PROGRAM REQUIREMENTS FOR COMPLIANCE?

Please send any questions regarding partner program requirements to the FlexPod Data Center channel program / training support DL: NG-DCSFLEXPOD-NAU-CHNLPGM.

IS THERE A COST TO TAKE THE NS0-172 FLEXPOD SALES EXAM?

There is a charge for taking the NS0-172 Flexpod Sales exam. Please confirm the details with [Pearson VUE](#) when you register for the exam.

TO ACHIEVE ACCREDITATION, DO I NEED TO TAKE THE WEB-BASED COURSE, OR CAN I SIMPLY TAKE THE EXAM?

You only need to pass the NS0-172 exam to achieve the Cisco and NetApp FlexPod Sales Accreditation. Completing the web-based training will help prepare you to take the exam. The web-based training is offered at no-charge.

HOW DO I PREPARE FOR THE FLEXPOD CERTIFICATIONS AND ACCREDITATION?

We recommend that you take the training listed for each specific program to prepare to take the exam.

ONCE I HAVE PASSED MY NS0-170 FLEXPOD DESIGN EXAM OR NS0-171 FLEXPOD IMPLEMENTATION AND ADMINISTRATION EXAM, WILL I RECEIVE A CERTIFICATE FROM PEARSON VUE?

Yes. Once you have passed these exams and achieved certification, you will receive a certificate from NetApp.

WILL MY ACCREDITATION/CERTIFICATION AUTOMATICALLY BE ADDED TO THE NETAPP SYSTEM FOR COMPLIANCE REPORTING PURPOSES?

Yes. Once you have passed your exam and achieved certification or accreditation, the results will be automatically sent to the NetApp system.

WHERE DO I ACCESS REPORTING THAT SHOWS COMPLIANCE ACHIEVEMENTS/PROGRESS FOR MY COMPANY AND INDIVIDUAL EMPLOYEES?

You can view this information in your Field Portal partner profile.

WHAT IS THE CISCO SPECIALIZATION REQUIRED?

Cisco Specialization requires that you hold a valid [Cisco Unified Computing Technology Specialization \(UCT\)](#) or [Cisco Data Center Architecture Specialization \(DCA\)](#).

WHERE CAN I FIND THE NEW FLEXPOD PREMIUM PROGRAM DOCUMENT?

You can find this on the Cisco NetApp Alliance Partner site (www.cisconetapp.com) on the *Partners* tab, *FlexPod Premium Partner* page.