

**Long Term Care Certification Courses**  
Updated 02/11/08

<b>Sponsor Name</b>	<b>Sponsor #</b>	<b>Course Name</b>	<b>Course #</b>	<b>Approved LTC Material</b>	<b>Total # of course Credits</b>	<b># of LTC Credits**</b>	<b># of LTC Partnership Credits</b>	<b>Class Type</b>	<b>Type of Insurance CE Credit</b>
American Skandia Life Assurance Corporation	S11645	Tax Advantages of Long Term Care	C67825	LTC	1	1	0	Classroom	Life & Health
American Skandia: A Prudential Financial Company	S11645	LTC Insurance: Critical Issues & Trends in Policy Design	C59693	LTC	3	3	0	Classroom	Life & Health
American Skandia: A Prudential Financial Company	S11645	LTC Insurance Tax Planning Strategies	C60325	LTC	2	2	0	Classroom	Life & Health
American Skandia: A Prudential Financial Company	S11645	Suitability in the Sale of LTC	C59141	LTC	1	1	0	Classroom	Life & Health
Arthur Stein III	S12216	LTC Insurance - What you Need to Know	C65892	LTC	4	4	0	Classroom	Life & Health
Arthur Stein III	S12216	FP & LTC: What is the Relationship?	C58980	LTC	2	2	0	Classroom	Life & Health
Arthur Stein III	S12216	Long Term Care Insurance	C66137	LTC	2	2	0	Classroom	Life & Health
Arthur Stein III	S12216	Long Term Care Insurance - What do You Need to Know?	C45040	LTC	1	1	0	Classroom	Laws & Regulations
Auto-Owners Insurance Co.	S10803	Long Term Care Mini-Meeting	C67694	LTC	2	2	0	Classroom	Life & Health
Broker Educational Services	S12018	Long Term Care Insurance Training Course	C66547	LTC & Partnership	9	7	2	Self Study	Life & Health
Broker Educational Services	S12018	Understanding Long Term Care	C52862	LTC	2	2	0	Classroom	Life & Health
Brokers Service Marketing Group	S12319	Long Term Care Insurance for the Business Owner	C56831	LTC	2	2	0	Classroom	Life & Health
Bryant & Stratton College	S14411	LTC Planning	C59686	LTC	2	2	0	Classroom	Life & Health
Bryant & Stratton College	S14411	Long Term Environment	C56830	LTC	2	2	0	Classroom	Life & Health
Bryant & Stratton College	S14411	Long Term Care for Advisors	C54414	LTC	1	1	0	Classroom	Life & Health
CAPE School	S10732	10 Habits of Responsible LTCI Agents	C60461	LTC & Partnership	9	7	2	Self Study	Life & Health
CAPE School	S10732	Addressing Senior Needs with Long Term Care	C66827	LTC	4	4	0	Classroom	Life & Health
CAPE School	S10732	Long Term Care	C57219	LTC & Partnership	8	6	2	Self Study	1 Laws & Regulations, 7 Life & Health
CAPE School	S10732	Long Term Care - A Comprehensive Review	C66831	LTC	4	4	0	Classroom	Life & Health

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CAPE School	S10732	LTC: The History of the Fundamentals, The Need	C58318	LTC	4	4	0	Classroom	Life & Health
CAPE School	S10732	Long Term Care: A Comprehensive Review	C68374	LTC & Partnership	8	6	2	Classroom	2 Laws & Regulations, 6 Life and Health
CEU.com	S12405	Long Term Care	C52268	LTC & Partnership	16	14	2	Self Study	Life & Health
Client First Brokerage Services	S10403	Executive Long Term Care	C49073	LTC	2	2	0	Classroom	Life & Health
Educational Concepts	S12657	Broker's LTCi 06-07	C64194	LTC	4	4	0	Classroom	Life & Health
Enterprise Insurance Training Inc	S14778	Long Term Care	C48833	LTC	4	4	0	Classroom	Life & Health
Financial Planning Association	S13050	Successful Techniques in Long-Term Care Planning	C67986	LTC	2	2	0	Classroom	Life & Health
InsuranceStudy.com	S13051	The New Long-Term Care Partnership Programs: Understanding Needs, Solutions, and Ethical Considerations	C66591	LTC & Partnership	8	6	2	Classroom	Life & Health
InsuranceStudy.com	S13051	The New Long-Term Care Partnership Programs: Understanding Needs, Solutions, and Ethical Considerations	C66592	LTC & Partnership	8	6	2	Self Study	Life & Health
InsuranceStudy.com	S13051	Long-Term Care Partnership - Intermediate	C68144	LTC	6	6	0	Self Study	Life & Health
John Hancock Life Insurance Company	S10064	Long Term Care	C32716	LTC	3	2	0	Classroom	1 Other General Insurance, 2 Life & Health
Mass Mutual Life Insurance Company	S10031	Introduction to Long Term Care Insurance	C51954	LTC	2	2	0	Classroom	Life & Health
Mass Mutual Life Insurance Company	S10031	LTCi Planning: A Workshop	C61256	LTC	2	2	0	Classroom	Life & Health
MetLife Insurance Company SMES	S13462	The Marketplace and LTC Insurance	C56892	LTC	3	3	0	Classroom	Life & Health
MetLife Insurance Company SMES	S13462	Long Term Care Insurance: Safeguarding the Future	C39862	LTC	2	2	0	Classroom	Life & Health
Mutual of Omaha Companies	S10051	Long Term Care Overview	C64981	LTC	1	1	0	Classroom	Life & Health
Mutual of Omaha Companies	S10051	Beyond the Basics of Long Term Care	C64980	LTC	2	2	0	Classroom	Life & Health

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Mutual of Omaha Companies	S10051	Long Term Care Workshop	C57294	LTC	1	1	0	Classroom	Life & Health
Mutual of Omaha Companies	S10051	Long Term Care Seminar	C57295	LTC	2	2	0	Classroom	Life & Health
Mutual of Omaha Companies	S10051	Understanding Long Term Care	C57596	LTC	2	2	0	Classroom	Life & Health
Mutual of Omaha Companies	S10051	Long Term Care LTC I and LTC II	C56286	LTC & Partnership	6	4	2	Self Study	Life & Health
Mutual of Omaha Companies	S10051	Long Term Care Made Simple	C64749	LTC	2	2	0	Self Study	Life & Health
Mutual of Omaha Companies	S10051	An In-Depth Look at LTC Partnership Plans	C67834	LTC & Partnership	8	6	2	Self Study	1 Law & Regulations; 7 Life & Health
Mutual of Omaha Companies	S10051	LTC Partnership Plans: New Choices for Consumers	C67646	LTC & Partnership	8	6	2	Classroom	Life & Health
Noble Continuing Education	S10926	Long Term Care	C41413	LTC & Partnership	6	5	1	Self Study	1 Laws & Regulations, 5 Life & Health
Norfolk Tidewater Chapter: Soc of Finc Service Prof	S10007	Long Term Care Planning	F	LTC	2	2	0	Classroom	Laws & Regulations
Norfolk Tidewater Chapter: Soc of Finc Service Prof	S10007	Long Term Care & the Business Marketplace	C66320	LTC	2	2	0	Classroom	Life & Health
Pentera Group, Inc	S10602	Long Term Care	C32939	LTC & Partnership	5	3	2	Self Study	2 Laws & Regulations, 3 Life and Health
Quest Continuing Education Solutions	S10578	Long Term Care Insurance	C44720	LTC & Partnership	4	3	1	Self Study	Life & Health
RegEd, Inc	S11122	Long Term Care	C66354	LTC	1	1	0	Self Study	Life & Health
RegEd, Inc	S11122	Long Term Care Insurance	C43774	LTC & Partnership	9	7	2	Self Study	4 Laws & Regulations, 5 Life & Health
RegEd, Inc	S11122	Long Term Care - An In-Depth View	C67935	LTC	8	7	1	Self Study	Life & Health
RegEd, Inc	S11122	Long Term Care - An In-Depth View - Revised	C69112	LTC & Partnership	8	6	2	Self Study	Life & Health
Richards Education Service	S11276	Long Term Care Insurance	C46716	LTC & Partnership	12	10	2	Self Study	Life & Health
Sandi Kruiise Insurance Training	S13490	8-Hour NAIC Long-Term Care & Partnership Training	C67349	LTC & Partnership	8	6	2	Self Study	Life & Health
Society of Finc Service Prof	S10061	2007 February VTC	C65773	LTC	2	2	0	Classroom	Life & Health

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The Haslett Management Group	S14789	Long Term Care Education - Module A	C66132	LTC	4	4	0	Classroom	Life & Health
The Haslett Management Group	S14789	Long Term Care Education - Module B	C66133	LTC	4	4	0	Classroom	Life & Health
The Haslett Management Group	S14789	Long Term Care Education - Module C	C66134	LTC	4	2	0	Classroom	2 Life & Health, 2 Laws & Regulations
The Haslett Management Group	S14789	Long Term Care Education - Module D	C66135	LTC & Partnership	4	3	1	Classroom	Life & Health
The Haslett Management Group	S14789	Long Term Care Product Analysis	C56820	LTC	2	2	0	Classroom	Life & Health
The Haslett Management Group	S14789	Employer Sponsored Long Term Care	C67255	LTC	2	2	0	Classroom	Life & Health
The National Alliance	S10698	James K Ruble Graduate Seminar AB68	C67879	LTC	20	4	0	Classroom	16 Property & Casualty; 4 Life & Health
The National Underwriter Company	S10060	Long Term Care Certificate Program	C66045	LTC & Partnership	16	14	2	Self Study	2 Laws & Regulations, 14 Life and Health
The National Underwriter Company	S10060	The Long Term Care Handbook - 3rd Edition	C52263	LTC & Partnership	33	29	4	Self Study	Life & Health
The National Underwriter Company	S10060	CLTC omprehensive Program in LTC Planning	C44121	LTC & Partnership	15	11	4	Classroom	2 Other General Insurance, 13 Life & Health
The National Underwriter Company	S10060	The Long Term Care Imperative	C531157	LTC	3	3	0	Classroom	Life & Health
The National Underwriter Company	S10060	Your Responsibility to Engage the LTC Market	C47656	LTC	2	2	0	Classroom	Life & Health
The National Underwriter Company	S10060	Introduction to Long Term Care Insurance	C63786	LTC & Partnership	12	10	2	Self Study	Life & Health
The National Underwriter Company	S10060	LTC Partnership Training	C67968	LTC & Partnership	8	6	2	Classroom	Life & Health
The National Underwriter Company	S10060	LTC Partnership Explained	C67969	LTC & Partnership	8	6	2	Self Study	Life & Health
Thomson NETg Financial Campus	S10407	Long Term Care	C56834	LTC & Partnership	8	6	2	Self Study	Life & Health

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UnumProvident Corporation	S10861	Long Term Care	C59978	LTC	2	2	0	Classroom	Life & Health
VA Farm Bureau Mutual Ins	S10469	Long Term Care Policies	C67617	LTC	2	2	0	Classroom	Life & Health
VA Farm Bureau Mutual Ins	S10469	Long Term Care Concepts & Ethics	C67618	LTC	2	2	0	Classroom	Life & Health
WebCE	S12712	Basics of Long Term Care	C55660	LTC & Partnership	5	4	1	Self Study	Life & Health
WebCE	S12712	Contemporary Approach to Long Term Care	C57279	LTC	9	9	0	Self Study	Life & Health
WebCE	S12712	Long Term Care Fundamentals	C66401	LTC	7	7	0	Self Study	Life & Health
AHI Real Estate & Insurance Services	S13111	Long Term Care Insurance	C68115	LTC	10	10	0	Self Study	Life & Health
LTCiTraining.com, LLC	S15735	Virginia LTC Insurance Partnership Training - 10 hrs	C68419	LTC & Partnership	10	8	2	Self Study	2 Laws & Regulations, 8 Life & Health,
Virginia Association of Insurance & Financial Advisors	S10157	Long Term Care Insurance for the Business Owner	C68365	LTC	3	3	0	Classroom	Life & Health
Kaplan Financial	S10199	Long Term Care 5th Edition (DFS)	C68189	LTC & Partnership	15	13	2	Self Study	Life & Health
The National Underwriter Company	S10060	The Imperative of Discussing a LTC Plan with Your Clients	C68464	LTC	2	2	0	Classroom	Life & Health
Service Insurance Training Services	S15736	Virginia Partnership for Long-Term Care	C68159	LTC & Partnership	8	6	2	Classroom	2 Laws & Regs, 6 Life & Health
Executive Insurance Agency	S11930	Long Term Care Insurance - Securing Your Client's Future	C68566	LTC	1	1	0	Classroom	LTC
The CE Source, LLC	S15760	Long-Term Care	C68590	LTC	15	15	0	Self Study	LTC
WebCE	S12712	Long Term Care: Programs, Policies & Partnerships	C68887	LTC	9	9	0	Self Study	1 Laws & Regs, 8 LTC
ABLE Incorporated	S15352	Long Term Care	C68521	LTC	5	5	0	Self Study	Life & Health
Kaplan Financial	S10199	Long Term Care Suitability - 2nd Edition	C69143	LTC	10	10	0	Self Study	LTC
Success CE	S14103	Virginia Partnership Long Term Care	C76964	LTC & Partnership	8	0	8	Self Study	3 Laws & Regs, 5 Life & Health
Broker Educational Services	S12018	Funding Long Term Care	C52861	LTC	1	1	0	Classroom	LTC
VA Farm Bureau Mutual Ins	S10469	Long Term Care	C59959	LTC	1	1	0	Classroom	LTC

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