

# North Carolina Department of Insurance

## Pre-licensing Classroom Course Information

### VERY IMPORTANT

The Department of Insurance approves courses for pre-licensing education offered through classroom instruction.

Students meeting the Life, Accident & Health, Property, Casualty, Personal Lines and Medicare Supplement/Long Term Care pre-licensing education requirements through classroom courses MUST enroll through a Department of Insurance approved classroom pre-licensing education school.

In compliance with N.C.G.S. 58-33-30(d)(2)&(3):

- Twenty (20) hours of instruction is required for each license – Life, Accident & Health and/or Sickness, Property, Casualty and Personal Lines.
- Ten (10) hours of instruction is required for Medicare Supplement/Long-Term Care insurance.

Individuals that hold one or more of the following insurance designations are exempt from pre-licensing education requirements:

#### Life:

Certified Insurance Counselor (CIC);  
Certified Employee Benefits Specialist (CEBS)  
Certified Financial Planner (CFP)  
Chartered Life Underwriter (CLU)  
Chartered Financial Consultant (ChFC)  
Life Underwriter Training Council Fellow (LUTCF)  
Fellow Life Management Institute (FLMI)

#### Accident & Health/Sickness:

Registered Health Underwriter (RHU)  
Certified Employee Benefits Specialist (CEBS)  
Registered Employee Benefits Consultant (REBC)  
Health Insurance Associate (HIA)

#### Property:

Accredited Advisor in Insurance (AAI);  
Associate in Risk Management (ARM);  
Certified Insurance Counselor (CIC).

#### Casualty:

Accredited Advisor in Insurance (AAI)  
Associate in Risk Management (ARM)  
Certified Insurance Counselor (CIC)  
Chartered {Prop. Cas. Underwriter (CPCU)

#### Personal Lines:

Accredited Advisor in Insurance (AAI)  
Associate in Risk Management (ARM)  
Certified Insurance Counselor (CIC)  
Chartered Prop. Cas. Underwriter (CPCU)

#### Medicare Supplement/Long Term Care

Waivers for pre-licensing are granted case-by-case based on education and/or experience in Medicare Supplement/Long Term Care.

Other qualification: Holder of a degree in insurance (associate or bachelors)

Submit a written request for a waiver of pre-licensing education with proof of exemption to NCDOL/Agent Services Division by fax to (919) 715-3794.

## Schools Approved to Conduct Insurance Pre-licensing Education Classroom Courses

Please contact the individual schools for course and schedule information

July 19, 2024

School Information	Life Approval	Accident & Health/ Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval
Agent's Choice, Insurance PLE School 3572 Heathrow Drive Winston Salem, NC 27127 (336) 774-9400 Website: <a href="http://www.agentschoiceonline.com">www.agentschoiceonline.com</a> Email: <a href="mailto:answers@agentschoiceonline.com">answers@agentschoiceonline.com</a>	Yes	Yes	Yes	Yes	Yes	Yes
Alamance Community College P. O. Box 8000 Graham, NC 27253 (336) 506-4301 Website: <a href="http://www.alamancecc.edu">www.alamancecc.edu</a> Email: <a href="mailto:dave.parker@alamancecc.edu">dave.parker@alamancecc.edu</a>	Yes	Yes	Yes	Yes	Yes	No
ALH Administrative Services 2650 McCormick Dr. #300 Clearwater, FL 33759 (727) 726-0726 Email: <a href="mailto:jstankewich@amerilife.com">jstankewich@amerilife.com</a>	Yes	Yes	No	No	No	Yes
American Academy for Insurance Training 6699 Fox Centre Pkwy, Ste 459 Gloucester, VA 23061 (757) 660-1755 Email: <a href="mailto:loukressaty@americanacademyva.com">loukressaty@americanacademyva.com</a>	Yes	Yes	No	No	No	Yes
American Financial Studies P. O. Box 319 Franklin, NC 28744 (828) 541-1277 Website: <a href="http://www.americanfinancialstudies.com">www.americanfinancialstudies.com</a> Email: <a href="mailto:service@americanfinancialstudies.com">service@americanfinancialstudies.com</a>	Yes	Yes	Yes	Yes	Yes	Yes
Beacon Exam Prep 5710-K Gate City Blvd #249 Greensboro NC 27406 (888) 503-6260 Website: <a href="http://www.beaconexamprep.com">www.beaconexamprep.com</a> Email: <a href="mailto:info@beaconexamprep.com">info@beaconexamprep.com</a> <a href="mailto:beaconexamprepinfo@gmail.com">beaconexamprepinfo@gmail.com</a>	Yes	Yes	Yes	Yes	No	Yes
Brewer Insurance School 810 Dutch Square, Suite 100 Columbia, SC 29210 (803) 772-0684 Website: <a href="http://www.BrewerInsuranceSchool.com">www.BrewerInsuranceSchool.com</a> Email: <a href="mailto:info@brewerinsuranceschool.com">info@brewerinsuranceschool.com</a>	Yes	Yes	Yes	Yes	No	No

School Information	Life Approval	Accident & Health/ Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval
Cape Fear Community College 4206 411 N. Front Street Wilmington, NC 28401 (910) 362-7219 Ms. Jennifer Hering Website: <a href="https://cfcc.edu/job-training/insurance-pre-licensing/">https://cfcc.edu/job-training/insurance-pre-licensing/</a> Email: <a href="mailto:jhering0@cfcc.edu">jhering0@cfcc.edu</a>	Yes	Yes	Yes	Yes	Yes	No
Carolina Insurance School, Inc. 4157 P.O. Box 680996 Charlotte, NC 28216-0017 (704) 489-9440 Ms. Sharon Malmberg (866) 245-9440 Website: <a href="http://www.CarolinaInsuranceSchool.com">www.CarolinaInsuranceSchool.com</a> Email: <a href="mailto:smalmberg@CarolinaInsuranceSchool.com">smalmberg@CarolinaInsuranceSchool.com</a> <a href="mailto:classes@CarolinaInsuranceSchool.com">classes@CarolinaInsuranceSchool.com</a>	Yes	Yes	Yes	Yes	Yes	Yes
Carteret Community College 4003 3505 Arendell Street Morehead City, NC 28557 (252) 222-6203 Mr. Rick McCormac Website: <a href="http://www.carteret.edu">www.carteret.edu</a> Email: <a href="mailto:mccormacr@carteret.edu">mccormacr@carteret.edu</a>	Yes	Yes	Yes	Ye	Yes	No
Catawba Valley Community College 4004 2550 Highway 70, Southeast Hickory, NC 28602 (828) 327-7000 Ms. Susan Blake Website: <a href="http://www.cvcc.edu">www.cvcc.edu</a> Email: <a href="mailto:sblake@cvcc.edu">sblake@cvcc.edu</a>	Yes	Yes	Yes	Yes	Yes	Yes
Catawba Valley Insurance Programs 4062 P. O. Box 2825 Hickory, NC 28603 1269 Sixteenth St NE Hickory, NC 28601 (828) 638-0300 Mr. Gene Davis Email: <a href="mailto:genedavisinsurance@gmail.com">genedavisinsurance@gmail.com</a>	Yes	Yes	No	No	No	Yes
Central Piedmont Community College 4006 P. O. Box 35009 Charlotte, NC 28235 (704) 330-4685 Mr. Hunter Smith Website: <a href="https://www.cpcc.edu/programs/financial-services-continuing-education">https://www.cpcc.edu/programs/financial-services-continuing-education</a> Email: <a href="mailto:hunter.smith@cpcc.edu">hunter.smith@cpcc.edu</a>	Yes	Yes	Yes	Yes	Yes	Yes
College of the Albemarle 4008 800 N. Oakum St. Edenton, NC 27932 (252) 482-7900 Ext 2250 Website: <a href="http://www.albemarle.cc.nc.us">www.albemarle.cc.nc.us</a>	Yes	Yes	Yes	Yes	Yes	Yes

<b>School Information</b>	<b>Life Approval</b>	<b>Accident &amp; Health/ Sickness Approval</b>	<b>Property Approval</b>	<b>Casualty Approval</b>	<b>Personal Lines Approval</b>	<b>Medicare Supplement/ Long Term Care Approval</b>
Dixon Hall Insurance 1903 Waverly Drive Monroe, NC 28112 (704) 289-1466 (704) 254-6437 Website: <a href="http://www.dixonshall.com">www.dixonshall.com</a> Email: <a href="mailto:dhall@dixonshall.com">dhall@dixonshall.com</a> Mr. Dixon Hall	4056	Yes	Yes	Yes	Yes	Yes
East Carolina University 1000 E. 5 <sup>th</sup> St. Bate 3113 Greenville, NC 27858 (252) 328-6372 Email: <a href="mailto:wellsbr@ecu.edu">wellsbr@ecu.edu</a> Dr. Brenda Wells	4226	No	No	Yes	Yes	No
FCG Insurance Training School 1110 Navaho Drive, Suite 300 Raleigh, NC 27609 (919) 977-9781 Email: <a href="mailto:frith3300@yahoo.com">frith3300@yahoo.com</a> Website: <a href="http://fcgprelicensingschool.com">fcgprelicensingschool.com</a> Mr. Curtis Frith	4224	Yes	No	No	No	No
Financial Services Institute 3965 Winding Way Road Roanoke, VA 24015 (540) 345-4125 Email: <a href="mailto:WJMFSI@aol.com">WJMFSI@aol.com</a> Mr. William J. Matze	4045	Yes	Yes	No	No	Yes
Horizon Professional Education 4600 Park Rd. #303 Charlotte, NC 28209 (704) 529-3199 Website: <a href="http://www.horizon-edu.com">www.horizon-edu.com</a> Email: <a href="mailto:lake@horizon-edu.com">lake@horizon-edu.com</a> Ms. Linda S. Ake	4192	Yes	Yes	Yes	Yes	No
IIANC/InsurAcademy 101 Weston Oaks Ct. Cary, NC 27513 (919) 828-4371 Website: <a href="http://www.iianc.com">www.iianc.com</a> Email: <a href="mailto:lwooters@iianc.com">lwooters@iianc.com</a> Ms. LuAnn Wooters	4042	Yes	Yes	Yes	Yes	Yes
Insurance Educational Systems PO Box 90684 Raleigh, NC 27675 (919) 859-2104 Website: <a href="http://www.iesnc.com">www.iesnc.com</a> Email: <a href="mailto:Victor@iesnc.com">Victor@iesnc.com</a> Mr. Victor Powell	4061	Yes	Yes	Yes	Yes	Yes

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Insurance Educators 4071 PO Box 13227 Durham, NC 27709 (919) 361-0780 Website: <a href="http://www.insuranceeducators.com">www.insuranceeducators.com</a> Email: <a href="mailto:tp@insuranceeducators.com">tp@insuranceeducators.com</a> Mr. Victor Powell	Yes	Yes	Yes	Yes	Yes	Yes
Insurance Schools Inc. 4208 5512 Big Tyler Rd. Charleston, WV 25313 (800) 333-3926 Email: <a href="mailto:dan.dupay@insurance-schools.com">dan.dupay@insurance-schools.com</a> Mr. M. Daniel Dupay	No	No	Yes	Yes	No	No
Insurance Training Professionals LLC DBA TSI Training 4233 9600 Escarpment Blvd #745 Austin, TX 78749 (512) 529-4241 Email: <a href="mailto:Joe@TSINational.com">Joe@TSINational.com</a> Website: <a href="http://www.TSINational.com">www.TSINational.com</a> Mr. Joseph E. Miles	No	No	Yes	Yes	No	Yes
John L. Quick, Jr./Insurance Prep. 4166 P.O. Box 17234 Raleigh, NC 27619 (919) 801-4548 Website: <a href="http://www.insuranceprep.com">www.insuranceprep.com</a> Email: <a href="mailto:insuranceprep@earthlink.net">insuranceprep@earthlink.net</a> <a href="mailto:john@insuranceprep.com">john@insuranceprep.com</a> Mr. John L. Quick, Jr.	Yes	Yes	Yes	Yes	No	Yes
DF Institute, Inc. D/B/A Kaplan Financial 4180 332 Front Street S Suite 555 La Crosse, WI 54601 Tel: (608) 779-5599 Email: <a href="mailto:bob.lorbeck@kaplan.com">bob.lorbeck@kaplan.com</a> Mr. Robert Lorbeck	Yes	Yes	Yes	Yes	Yes	Yes
Legacy Insurance School 4231 1528 Evans Street, Suite I Greenville, NC 27834 (919) 559-3304 Email: <a href="mailto:legacybuildersmanagement@gamil.com">legacybuildersmanagement@gamil.com</a> Amy Bryant	Yes	No	No	No	No	No
Lenoir Community College 4018 P. O. Box 188 Kinston, NC 28501 (252) 527-6223 Ext. 714 Website: <a href="http://www.lenoir.cc.edu">www.lenoir.cc.edu</a> Email: <a href="mailto:pmrtinezmengel76@lenoircc.edu">pmrtinezmengel76@lenoircc.edu</a> Mr. Prudencio Martinez Mengel	Yes	Yes	Yes	Yes	No	Yes

School Information	Life Approval	Accident & Health/ Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval
Lester Underwriting Training Center 4058 P.O. Box 17315 Durham, NC 27722 (336) 599-6642 (919) 614-5825 Email: lutcffollowup@aol.com Mr. Avie Lester	Yes	Yes	No	No	No	No
Lewis Financial Services Institute 4048 6600-H East WT Harris Blvd Charlotte, NC 28215 (704) 563-8869 Website: www.lfsinstitute.com Email: dlewis8084@aol.com Mr. Donald E. Lewis	Yes	Yes	Yes	Yes	Yes	Yes
Matthews Insurance School 4179 300 Foxfield Lane Matthews, NC 28105 (704) 619-0173 Email: ptimmerman@dmjfinancialservices.com Mr. Phillip Timmerman	Yes	Yes	No	No	No	Yes
MDIS 4064 4707 Vickery Chapel Road Greensboro, NC 27407 (336) 454-4784 Email: batistaw@aol.com Mr. Walter Batista	Yes	Yes	No	Yes	No	Yes
Mitchell Community College 4228 701 West Front Street Statesville, NC 28677 (704) 878-3227 Email: swallace2@mitchellcc.edu Website: www.mitchellcc.edu Ms. Suzanne Wallace	Yes	Yes	Yes	Yes	No	No
NC Surepass Insurance School 4161 3709 Valleyfield Lane Elm City, NC 27822 (252) 245-4175 Email: charleswheeler57@gmail.com Mr. Charles D. Wheeler	Yes	Yes	Yes	Yes	Yes	Yes
Primerica Life Ins Co 4116 3120 Breckinridge Blvd Duluth, GA 30199 (770) 564-6407 Email: maria.dussault@primerica.com Ms. Cindee Chavis McKinn	Yes	Yes	Yes	Yes	No	No
Rendleman Company 4044 P. O. Box 4305 Greensboro, NC 27404 (336) 851-6002 Website: <a href="http://www.rendlemancompany.com">www.rendlemancompany.com</a> Email: rendy3@aol.com Mr. Bill Rendleman, Jr.	Yes	Yes	Yes	Yes	Yes	Yes

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South Piedmont Community College 4232 4209 Old Charlotte Hwy Monroe, NC 28110 (704) 290-5100 Email: tmoss@spcc.edu Website: www.spcc.edu Ms. Tara Moss	Yes	Yes	Yes	Yes	No	No
Stephenson Professional Group 4227 357 Go Cart Rd Broadnax, VA 23920 (757) 755-4073 Email: apj4494@gmail.com Ms. Adrian Johnson	Yes	No	No	No	No	No
Surry Community College 4225 630 South Main Street Dobson, NC 27017 (336) 386-3331 Email: <a href="mailto:hardingjm@surry.edu">hardingjm@surry.edu</a> Ms. Jill Harding	No	No	Yes	Yes	No	No
Tammie D'Allura Insurance Educators, LLC 4230 3815 Tinsley Drive, Ste 161 High Point, NC 27265 (336) 460-7979 Email: tammieinsedu@gmail.com Website: tdinsuranceeducators.com Tammie Grisso D'Allura	Yes	Yes	Yes	Yes	Yes	Yes
Tarheel Pre-Licensing Education 4199 2507 Nash Street North Wilson, NC 27896 (252) 210-9383 Email: masonclee@msn.com Mr. Durham Lee	Yes	Yes	No	No	No	No
TZ Insurance Solutions LLC 4217 221-B Business Street, Suite B Beckley, WV 25901 (304) 929-3258 Email: harless.stover@tzinsurance.com Mr. Harless Stover	Yes	Yes	No	No	No	No
ULEARN Insurance School Inc. 4194 423 Hillsboro Rd. Taylorsville, NC 28681 Email: unitedfs@ureach.com Mr. Joe Douglas Compton	Yes	Yes	Yes	Yes	No	Yes
Wayne Community College 4219 PO Box 8002 3000 Wayne Memorial Drive Goldsboro, NC 27534 (919) 739-6931 Email: ldnewkirk@waynecc.edu Ms. Lisa Newkirk	Yes	Yes	Yes	Yes	Yes	Yes