

# Louisiana Appraiser Content Outline

*Effective for exams taken on or after January 1, 2022*

<b>Code</b>	<b>Content Area Description</b>	<b>Certified Residential</b>	<b>Certified General</b>
<b>1</b>	<b>Real Estate Market</b>	<b>20</b>	<b>20</b>
1.a	Types of Influences on Real Estate Value		
1.b	Types of Government Power		
1.c	Types of Real Estate Value		
1.d	Date of Value Premise		
1.e	Market Analysis		
1.f	Investment Analysis		
1.g	Tests of Highest and Best Use		
1.h	Analysis of Highest and Best Use		
<b>2</b>	<b>Property Description</b>	<b>13</b>	<b>12</b>
2.a	Description of Land or Site		
2.b	Description of Improvements and Building Components		
2.c	Legal Interest		
2.d	Rights to Use		
2.e	Property Taxation		
<b>3</b>	<b>Land or Site Valuation</b>	<b>3</b>	<b>4</b>
3.a	Land or Site Valuation Methods		
<b>4</b>	<b>Sales Comparison Approach</b>	<b>20</b>	<b>15</b>
4.a	Identification of Comparable Sales		
4.b	Units of Comparison		
4.c	Elements of Comparison		
4.d	Quantitative Adjustments		
4.e	Qualitative Adjustments		
4.f	Reconciliation to Indicated Value by the Sales Comparison Approach		
<b>5</b>	<b>Cost Approach</b>	<b>15</b>	<b>12</b>
5.a	Sources of Cost Information		
5.b	Cost Components		
5.c	Depreciation		
5.d	Methods of Estimating Depreciation		
5.e	Reconciliation to Indicated Value by the Cost Approach		

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<b>6</b>	<b>Income Approach</b>	<b>9</b>	<b>20</b>
6.a	Sources of Income Generation		
6.b	Occupancy / Vacancy Analysis		
6.c	Expenses		
6.d	Capitalization		
6.e	Estimation of Value Using Income Approach		
6.f	Reconciliation to Indicated Value by the Income Approach		
<b>7</b>	<b>Reconciliation of Value Indications</b>	<b>2</b>	<b>2</b>
7.a	Reconciliation of Approaches to Value		
<b>8</b>	<b>Uniform Standards of Professional Appraisal Practice</b>	<b>20</b>	<b>19</b>
8.a	Definitions and Preamble		
8.b	Ethics Rule		
8.c	Record Keeping Rule		
8.d	Competency Rule		
8.e	Scope of Work Rule		
8.f	Jurisdictional Exception Rule		
8.g	Standard 1		
8.h	Standard 2		
8.i	Standard 3		
8.j	Standard 4		
8.k	USPAP Advisory Opinions and FAQs		
8.l	Extraordinary Assumption		
8.m	Hypothetical Condition		
<b>9</b>	<b>Emerging Appraisal Methods</b>	<b>5</b>	<b>3</b>
9.a	Application of Online Property Information Database and Technological Tools		
9.b	Appropriate Use and Limitations of the Hybrid/Bifurcated Appraisal Method		
9.c	Use and Limitations of Automated Valuation Models		
<b>10</b>	<b>Appraisal Statistical Methods</b>	<b>3</b>	<b>3</b>
10.a	Statistical Measures of Central Tendency		
10.b	Statistical Measures of Variation		
10.c	Inferential Statistical Techniques Used in Appraising		